NGFA’s 121st Annual Convention
Moving Forward…Building on a Legacy

NATIONAL GRAIN & FEED ASSOCIATION
121ST ANNUAL CONVENTION
March 19-21, 2017 New Orleans
Moving Forward
Welcome from the NGFA Chairman

It’s a pleasure to welcome more than 600 members and guests to New Orleans for the National Grain and Feed Association’s (NGFA) 121st annual convention!

I especially want to extend greetings to all new members, first-time attendees and spouses. It’s great to have all of you here. I encourage you to participate actively!

A special welcome, too, to new NGFA committee apprentices who are attending their first convention. It’s our fourth year of extending this welcome, and it’s been wonderful to see the program grow and to work with these talented representatives from NGFA-member companies as they get involved in NGFA’s committee system. We have a record class of 25 in this year’s Committee Apprenticeship Program!

This year’s convention is focused on “Moving Forward...Building on a Legacy.” The twin themes of moving forward to accomplish new goals while also building on the solid and impressive legacy of the NGFA appropriately reflects the position of the Association and our industry today.

The agricultural industry and the marketplace in which it operates is constantly changing and demanding that businesses adapt. Growing pressure to find new talent, maintain a positive reputation in the public eye and battle policies that stifle business growth can seem to make progress a daunting task. Fortunately, the NGFA has a strong legacy of promoting free market principles and pro-growth policies, advocating safety in the workplace, and building a diverse membership of hardworking and trustworthy business people from companies of all sizes and regions across the country.

This year’s NGFA convention will reflect on what we do best while working toward the challenge of growing and improving, with sessions that deliver expert knowledge and resources with plenty of opportunities to meet new faces as well as network with veteran members of the industry.

In many cases, NGFA membership runs in the family. Don’t miss the legacy video segments featuring NGFA leaders reflecting on their memories of the Association during the general sessions.

When it comes to building on our legacy and designing a path to continued success, the NGFA’s new Long-Range Plan that will be considered by our Board at this convention is a game-changer – effectively outlining priorities for the NGFA to focus on in the next five years. One area of emphasis highlighted in this plan is the need for NGFA and our industry to engage more proactively and strategically with consumers and the public on food- and agriculture-related issues. It also calls for the NGFA to more effectively leverage its inherent grassroots political strength to achieve the pro-growth and regulatory-relief agenda so badly needed by our industry, our farmer-customers and our nation. That means each of us needs to step up our involvement! The Long-Range Planning Task Force, chaired by NGFA First Vice Chairman Eric Wilkey and ably staffed by NGFA Senior Vice President for Feed Services Dave Fairfield deserves immense credit and appreciation for producing a comprehensive and inspiring blueprint to ensure the Association’s continued growth and relevance.

I also want to thank those of you who work tirelessly serving in leadership positions on the NGFA Board of Directors, as committee chairs and committee members, as arbitrators, as elected industry leaders or executive staff members of State and Regional Grain and Feed Associations, and in countless other capacities. Thank you, too, to the NGFA staff for its dedicated service in proactively addressing the issues that this Association tackles day-in and day-out for the benefit of the industry.

I want to encourage you to continue your involvement at this convention by participating in the many open committee meetings to learn first-hand about the major issues that will affect our businesses in the year ahead. I also encourage you to attend the Transportation and Trade Open Forum on Sunday afternoon – it’s a blockbuster! – as well as the outstanding general sessions on Monday and Tuesday mornings. Interacting with our convention speakers, exchanging ideas with your industry colleagues and enjoying this vibrant community with your friends and family are integral parts of the NGFA convention experience.

Finally, let me thank you for the privilege and honor of serving as NGFA chairman. I look forward to working with you to continue to build on the NGFA’s legacy as we move forward to accomplish the goals needed to ensure our industry’s future success.
A Special Thank You
Our Sponsors

Diamond

BÜNGE  
Cargill  
WELLS FARGO  
COFCO International

Platinum

HARRIS CRANE  
ADM  
CME Group  
BAYER
A Special Thank You
Our Sponsors

Gold

Agniel Commodities
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Crowe Horwath
DuPont Pioneer
Faegre Baker Daniels
GATX Rail
GROWMARK/MID-CO
J.W. Nutt Co.
Kokomo Grain
Laughlin Cartrell
Northwest Grain Growers
One Source Risk Management and Funding, Inc.
Riceland Foods Inc.
The Greenbrier Companies
Trinity Rail
Union Pacific Railroad

Silver

Union Tank Car Co.
US Bank
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VTG Rail
Wells Fargo Rail
Western Milling
Wheeler Brothers Grain

Convention program booklet printing sponsored by BNSF
A Special Thank You
Our Sponsors

Convention program booklet printing sponsored by:

![BNSF Railway Logo]

Wifi network sponsored by:

![Bank of the West Logo]

![VRC Logo]

Vertex Rail Car
Saturday, March 18, 2017

6:30 PM – 8:00 PM  NGFA Chairman’s Reception *(Invitation only)*
Gallery Room | 1st Floor
Sponsor: COFCO International

Sunday, March 19, 2017

8:00 AM – 6:00 PM  Registration Open
Grand Registration | 5th Floor
Sponsored by: MetLife Food & Agribusiness Finance, Farm Credit Services of America, Western Milling

9:30 AM - 11:30 AM  Executive Committee *(Closed)*
Grand Couteau | 5th Floor

10:00 AM – 5:30 PM  Ag Village
Grand Foyer | 5th Floor

11:30 AM – 1:00 PM  Past Presidents’/Chairmen’s Luncheon *(Invitation only)*
Estherwood | 4th Floor

11:30 AM – 1:00 PM  Past Presidents’/Chairmen’s Spouses’ Luncheon *(Invitation only)*
Roux Bistro I | 2nd Floor

1:00 PM – 3:00 PM  Committee Meetings: Unless otherwise noted, committee meetings are open to all NGFA members
Nottoway | 4th Floor
Finance & Administration Committee
  • Tax Reform - What Does It Mean for the Grain, Feed and Processing Industry?
    ❖ Guest Speakers: Howard Wagner, Managing Director, National Tax Services; and Peter Judge, Manager, Government Relations, Crowe Horwath LLC
  • Blockchain – Primer and Potential Applications
    ❖ Guest Speakers: Jon King, SMART LLC and Darron Goodgion, Not Rocket Science; CME Group
  • Lender Roundtable Discussion - Big Issues for NGFA Members in 2017

Grand Ballroom D | 5th Floor  Country Elevator Committee
  • New NGFA Guidance for FDA and FSMA Regulation
  • NAFTA – What Are the Policy Possibilities?
  • EPA’s New Source Performance Standard for Grain Elevators
  • Update on OSHA Priorities for 2017
  • Waters of the U.S. Rule – What’s the Status?
  • New NGFA Online Grain Trade Rules Course
  • USDA’s Uniform Grain and Rice Storage Agreement (UGRSA)
  • Call for Speakers – Country Elevator Conference
Sunday, March 19, 2017, continued…

Grand Ballroom E | 5th Floor  
**Trade Rules Committee**
- Rules Related to Official Weights and Grades
- Provisions on Feed Quality and Condition
- Trade Rules-Related Programming and Education
- New Issues for Review in 2017

Oak Alley | 4th Floor  
**Rail Shipper/Receiver Committee (Closed)**

3:15 PM - 5:15 PM  
**Committee Meetings:**  *Unless otherwise noted, committee meetings are open to all NGFA members*

Grand Chenier | 5th Floor  
**Grain Grades & Weights Committee**
- Grain Inspection, Packers and Stockyards Administration (GIPSA) Update
  - Guest Speaker: Randall Jones, GIPSA Acting Administrator
- Overview of Potential Modifications to NGFA Trade Rules
- Industry/FGIS Workshops to Address Official Grain Inspection Process

Rhythms 1 | 2nd Floor  
**Joint Meeting: Feed Legislative and Regulatory Affairs; Feed Manufacturing and Technology; and Biofuels and Co-Products Committees**
- Status of Implementation of Food Safety Modernization Act
- Update on NGFA Hazard Evaluation Project
- NGFA Guidance on FDA Food Safety Requirements
- FDA Antimicrobial Resistance Policies
- NGFA Education and Training Activities

Nottoway | 4th Floor  
**Joint Meeting: NGFA Biotechnology Committee/NAEGA Production Technology Committee**
- Update on Proposed Revisions to USDA/APHIS Part 340
- Update/Activities of Coalition for Safe and Affordable Food
- International Biotech Activities
- Update on Trump Administration and Key Emerging Players

Rhythms 2 & 3 | 2nd Floor  
**Risk Management Committee**
- Position Limit Rulemaking/Bona Fide Hedge
- Exchange for Physicals in Transition – Outstanding Questions/Issues
  - Guest Speakers: CME Group
- CME Group Contract Reviews – HRW and CBOT Corn
Sunday, March 19, 2017, continued...

3:30 PM – 5:30 PM  
**Transportation and Trade Open Forum**
Grand Ballroom AB | 5th Floor

Moderators: Kevin Thompson, Chairman, NGFA Rail Shipper/Receiver Committee and Assistant Vice President, Transportation Lead, Cargill Inc., Minneapolis, Minn.; Jo Ann Brouillette, Chair, NGFA International Trade/Agricultural Policy Committee and Partner, Demeter LP, West Lafayette, Ind.; and Rick Calhoun, Chairman, NGFA Waterborne Commerce Committee and President, Cargo Carriers, Cargill Inc., Minneapolis, Minn.

“*Priorities at the Surface Transportation Board*”

“*NAFTA – Strategies for Preserving the Best and Modernizing the Rest*”

“*Infrastructure Investment – Opportunities for Modernizing Inland Waterways and Ports*”
**Gary LaGrange**, Former President and CEO, Port of New Orleans

5:30 PM – 6:00 PM  
**New Member/First Time Attendee Reception** *(Invitation only)*
Edymion-Mid-City | 8th Floor
Sponsor: Harris-Crane

6:00 PM – 7:30 PM  
**CoBank Welcome Reception**
Armstrong Ballroom
Sponsor: CoBank

Monday, March 20, 2017

7:30 AM – 12:00 PM  
**Registration Open**
Grand Registration | 5th Floor
Sponsors: CHS, DuPont Pioneer, Gavilon

7:30 AM – 12:15 PM  
**Ag Village**
Grand Foyer | 5th Floor

7:30 AM – 8:45 AM  
**National Grain and Feed Foundation Meeting** *(Closed)*
Evergreen | 4th Floor

8:00 AM – 8:45 AM  
**Rail Arbitration Rules Committee Meeting**
- NGFA Rail Arbitration – overview and general report
Monday, March 20, 2017, continued…

9:00 AM – 11:30 AM
Grand Opening Plated Breakfast & General Session
Grand Ballroom ABC
5th Floor

Sponsors: Bayer, Cargill, CGB Enterprises, ADM

Moderator: John Heck, NGFA Chairman; Senior Vice President Scoular, Omaha, NE

Recognition of NGFA Past Chairmen/Presidents
Recognition of 2016-17 Committee Apprentices and Introduction of 2017-18 CAPs

“Industry Keynote Address”
Juan Luciano, Chairman and CEO
Archer Daniels Midland Company, Decatur, Ill.

“Building on a Legacy” Video Presentation

“Building Our Industry’s Future – The Contribution of National Grain and Feed Foundation”
Eric Wilkey, NGFA First Vice Chairman; Foundation Chair; President, Arizona Grain Inc., Casa Grande, Ariz.

Presentation of NGFA Distinguished Service Award

“Bayer’s Business Approach to Crop Biotechnology and the Future of Its Seed Business”
Mathias Kremer, Head of Strategy and Portfolio Management; Member of Executive Committee; Bayer CropScience Monheim, Germany

9:30 AM – 11:30 AM
Guest Brunch and Activity
Armstrong Ballroom | 8th Floor

Partially sponsored by: Harris-Crane

11:30 AM – 5:00 PM
National Grand and Feed Foundation Golf Tournament
Meet in Lobby

(Advance registration required; Bus departs 11:45 AM for Lakewood Golf Club)

Sponsors: J.D. Heiskell & Co.; Louis Dreyfus Co.; The Greenbrier Companies; Rabobank; Central States Enterprises LLC; Canadian Pacific Railway; Faegre Baker Daniels; Union Tank Car Co.; US Commodities; AgriNel Commodities; Kokomo Grain; National Steel Car; Northwest Grain Growers; Trinity Rail; Wells Fargo Rail; American Railcar Leasing; Commerce Bank; Crowe Horwath; Farm Credit Services of America; GATX Rail; Harris-Crane; JMI Covers LLC; J.W. Nutt Co.; Monsanto Co.; One Source Risk Management and Funding Inc.; VTG Rail; Wheeler Brothers Grain
Monday, March 20, 2017, continued...

11:30 AM – 1:00 PM
International Trade/Agricultural Policy Committee Meeting
Oak Alley | 4th Floor
- Farm Bill and Trade Discussion with House and Senate Agriculture Committee Staff
- Export Grain Inspection
- NGFA’s Farm Bill Priorities
- NGFA’s Trade Priorities

1:00 PM – 4:00 PM
Off Site Tour (x1)
(Please meet in lobby at 12:45 PM)

6:30 PM – 7:30 PM
Bunge North America Inc. Reception (Open to all registrants)
Armstrong Ballroom
8th Floor
Sponsor: Bunge North America Inc.
Evening Open for Private Dinners, Tour

7:00 PM – 9:30 PM
Off Site Tour (x1)
(Please meet in lobby at 6:45 PM)

Tuesday, March 21, 2017

7:30 AM – Noon
Registration Open
Grand Registration | 5th Floor
Sponsors: CIT Rail, Laughlin Cartrell, Arizona Grain Inc.

7:30 AM – 1:00 PM
Ag Village
Grand Foyer | 5th Floor

7:30 AM – 8:45 AM
Wells Fargo Continental Breakfast
Grand Ballroom DE | 5th Floor
Sponsor: Wells Fargo

7:30 AM – 8:45 AM
Joint NGFA Grain Grades and Weights Committee/NAEGA Grades and Inspection Committee Meeting
Nottoway | 4th Floor
- Trump Administration and Federal Grain Inspection Service Priorities
- International Issues
  - IPPC – International Standard for Phytosanitary Measures – Grain
  - China – AQSIQ Decree 177
  - NAFTA

7:30 AM – 8:45 AM
Arbitration Appeals Panel (Closed)
Edgewood AB | 4th Floor

7:30 AM – 8:45 AM
Waterborne Commerce Committee Meeting
Evergreen | 4th Floor
- Industry Update
- Policy Update: WRDA 2016; Congressional Appropriations Process; Outlook for Potential Infrastructure Package
- Filling Vacant Assistant Secretary of the Army for Public Works Post
- Policy Priorities for 2017
Tuesday, March 21, 2017, continued…

9:00 AM – 12:00 PM  General Session
Grand Ballroom ABC
5th Floor

Annual Business Meeting
- Election of Industry Officers
- Election of Board of Directors
- Ratification of Amendments to NGFA Bylaws and Rules

Industry Awards and Recognitions
- Retiring Board Members
- Retiring Committee Chairs
- Arbitrators

Moderator: Eric Wilkey, NGFA First Vice Chairman; President, Arizona Grain Inc., Casa Grande, AZ

“State of Union Pacific”
Lance M. Fritz, Chairman, President and CEO
Union Pacific Co., Omaha, Neb.

Break
Sponsors: GROWMARK/MID-CO, Perdue AgriBusiness LLC, Attebury Grain LLC.

Moderator: David Baudler, NGFA Second Vice Chairman; Managing Director – Grain, Cargill Agricultural Supply Chain North America Cargill Inc., Minneapolis, Minn.

“Building on a Legacy” Video Presentation

“Moving Forward…Building on Our Legacy”
John Heck, NGFA Chairman, Senior Vice President
Scoular, Omaha, Neb.

Membership Awards

“Changes and Opportunities in American Business”
Discussant: John Heck

- Scott Geller, Head of Specialized Industries, JPMorgan Chase, New York, N.Y.
- Brian Klatt, Managing Director/Group Head for Middle Market Banking Agribusiness & Food, JPMorgan Chase, Denver, Colo.

Wifi Network: NGFA | Password: NGFA2017
Tuesday, March 21, 2017, continued...

Noon – 12:45 PM
Committee Apprentice Luncheon *(Invitation only)*
Sponsor: COFCO International
Grand Couteau | 5th Floor

Noon – 12:45 PM
Board of Directors Luncheon *(Closed)*
Sponsor: CME Group
Grand Chenier | 5th Floor

1:00 PM – 4:00 PM
Off Site Tours *(x2)*
*(Please meet in lobby at 12:45 PM)*

1:00 PM – 3:30 PM
Board of Directors Meeting *(Closed)*
Break Sponsors: CGB Enterprises; RJM & Company; LLC, Rabobank
Rhythms 2 & 3 | 2nd Floor

3:30 PM – 4:00 PM
Executive Committee Meeting *(Closed)*
Nottoway | 4th Floor

6:30 PM – 10:00 PM
Gala Banquet Dinner & Entertainment
Sponsors: CGB Enterprises; Cargill Inc.; Harris-Crane; Lansing Trade Group; Monsanto Co.; CHS Inc.; US Bank; Gavilon Grain LLC; Louis Dreyfus Co.; Beachner Grain Inc.; Riceland Foods Inc.; APEX LLC; MetLife Food & Agribusiness Finance; Rabobank; Union Pacific Railroad; Farm Credit Services of America
Grand Ballroom | 5th Floor

Gala Banquet includes Cajun and Creole chef specialties and cocktails.

Get ready to *laissez les bon temps rouler* with a little help from:

*Mardi Gras Royalty  --  A Second Line Parade  --  Rockin’ Dopsie and the Zydeco Twisters!*
Floor Plans

First Floor

First Floor

Wifi Network: NGFA | Password: NGFA2017
Floor Plan
Second and Fourth Floors
Floor Plans
Fifth and Eighth Floors

Fifth Floor

Eighth Floor

Wifi Network: NGFA | Password: NGFA2017
## Ag Village Exhibitors

*Sunday, Monday, and Tuesday*  
*Grand Foyer | 5th Floor*

<table>
<thead>
<tr>
<th>Company</th>
<th>Location</th>
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<tbody>
<tr>
<td>AgriCharts</td>
<td>Chicago, Ill.</td>
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<tr>
<td>Central Life Sciences</td>
<td>Schaumburg, Ill.</td>
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<tr>
<td>Dome Technology</td>
<td>Idaho Falls, Idaho</td>
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<tr>
<td>DTN/The Progressive Farmer</td>
<td>Omaha, Neb.</td>
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<tr>
<td>EFC Systems</td>
<td>Brentwood, Tenn.</td>
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<tr>
<td>iBookFreight</td>
<td>Excelsior, Minn.</td>
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<tr>
<td>Southport Agencies Inc.</td>
<td>Metairie, La.</td>
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<tr>
<td>Sukup Manufacturing Co.</td>
<td>Sheffield, Iowa</td>
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<tr>
<td>Vertical Software Inc.</td>
<td>Bartonville, Ill.</td>
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</table>

## Special Welcome

The following new member companies have representatives attending the convention. Please give them a warm NGFA welcome!

- Bankers Trust Company
- CB&I
- Central Valley Ag Cooperative
- COFCO Agri
- Commodity and Ingredient Hedging (CIH)
- Dome Technology
- Geosys
- Grain Craft
- iBookFreight
- LA Coop Fédérée
- Pacific Rim Shipbrokers Inc.
- Producers Cooperative Association
- Southport Agencies Inc.
- Swiss Re Corporate Solutions
- Tyson Foods
- United Quality Cooperative
- Wells Fargo Securities LLC
- Westway Feed Products LLC
- Whole Foods Market

## Save the Date

**NGFA’s 122nd Annual Convention**  
March 18-20, 2018  
The Westin Kierland Resort & Spa  
Scottsdale, Ariz.
Board of Directors
2016-2017

Travis Antonsen  South Dakota Wheat Growers Association
Keith Bailey  AgVentures NW LLC
James Banachowski  The Andersons Inc.
Augusto Bassanini  United Grain Corp.
David Baudler  Cargill Inc.
Gary Beamner  Beachner Grain Inc.
Greg Beck  CGB Enterprises Inc.
Chris Boerm  Archer Daniels Midland Co.
Robert Bond  AGREX Inc.
Chris Breedlove  Willacy Co-op
JoAnn Brouillette  Demeter LP
Jeremy Burkhart  CHS SunPrairie
Steve Campbell  Louis Dreyfus Co.
Sharon Clark  Perdue Agribusiness LLC
Charles Colbert  Zen-Noh Grain Corp.
Jerry Cope  Dakota Mill and Grain Inc.
Thomas Coyle  COFCO International
CC Craig  Farmers Grain Terminal Inc.
Mitch Dawson  MFA Inc.
Scott Docherty  Topflight Grain Cooperative
Chris Faust  Gavilon Grain LLC
Geoff Finch  The Wenger Group
John Fletcher  Central Missouri AGRIServe LLC
Roger Fray  West Central Cooperative
Gary Gantz  D. E. Bondurant Grain Co. Inc.
Matt Gibson  Bunge North America Inc.
Scott Gower  Riceland Foods Inc.
Jarvis Haugeberg  Form A Feed

John Heck  Scoular
David Hoogmoed  Land O’Lakes Inc./Purina Animal Nutrition LLC
Kyle Jeworski  Viterra
Robert Jones  Wells Fargo Securities LLC
Joe Kapraun  GROWMARK Inc.
Jerald Kemmerer  Pride Ag Resources
Diana Klemme  Grain Service Corp.
Robert Knief  Bartlett Grain Co. L.P.
Barb Kraft  Landus Cooperative
Todd Lafferty  Wheeler Brothers Grain Co.
Dan Mack  CHS Inc.
Ryan McCoy  CoMark Grain Marketing LLC
Michael Meyers  APEX
Jim Moore  Southern States Cooperative Inc.
Chad Nagel  Nagel Farm Services Inc.
Chris Peha  Northwest Grain Growers Inc.
Ryan Pellett  J.D. Heiskell & Co.
Rand Schafer  Lortscher Agri Service Inc.
Ted Schultz  Team Marketing Alliance LLC
Carl Schwinke  Siemer Milling Company
Margerie Sedam  Pacific Northwest Grain & Feed Association
Benjamin Smith  Attebury Grain LLC
Bruce Sutherland  Michigan Agricultural Commodities
Will Waters  Harris-Crane Inc.
Eric Wilkey  Arizona Grain Inc.
**Board of Directors: Thank You!**

NGFA thanks the following Board members who will be completing their terms of office:

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Location</th>
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</thead>
<tbody>
<tr>
<td>Beth Bechdol</td>
<td>Agribusiness Council of Indiana/Indiana Grain and Feed Association, Indianapolis, Ind.</td>
</tr>
<tr>
<td>Tom Bressner</td>
<td>Wisconsin Agri-Business Association Madison, Wis.</td>
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<tr>
<td>Randy Broady</td>
<td>CHS Inc., Shipman, Ill.</td>
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<tr>
<td>Dan DeRouchey</td>
<td>Berthold Farmers Elevator LLC, Berthold, N.D.</td>
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<tr>
<td>Bert Farrish</td>
<td>Big River Rice &amp; Grain, Pioneer, La.</td>
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<tr>
<td>Geoff Finch</td>
<td>The Wenger Group, Rheems, Pa.</td>
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<tr>
<td>Scott McWilliams</td>
<td>Lansing Trade Group, Overland Park, Kan.</td>
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<tr>
<td>Kris Roberts</td>
<td>Tate &amp; Lyle Ingredients Americas Inc., Decatur, Ill.</td>
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<tr>
<td>Margerie Sedam</td>
<td>Pacific Northwest Grain &amp; Feed Association, Portland, Ore.</td>
</tr>
<tr>
<td>Don Woodburn</td>
<td>Ag Processing Inc., Omaha, Neb.</td>
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</tbody>
</table>

**Tours**

New Orleans is like no other city in the world. Soak it all in on several tours planned for convention attendees!

See the NGFA Registration Desk for details.

**CAJUN AND CREOLE CUISINE DEMO**

Monday, March 20, 1:00 pm – 4:00 pm
One of the best New Orleans chefs will teach you the techniques and secrets of Cajun and Creole cooking.

**GHOSTS AND GRIS GRIS A HAUNTED HISTORY TOUR**

Monday, March 20, 7:00 pm - 9:30 pm
You are sure to enjoy this stroll within New Orleans’ mysterious landmarks.

**MYSTERIES OF LOUISIANA SWAMPLANDS**

Tuesday, March 21, 1:00 pm - 4:00 pm
Join us for an incredible journey into the mysterious swamps and bayous of southern Louisiana.

**MARDI GRAS BEHIND THE MASK**

Tuesday, March 21, 1:00 pm - 4:00 pm
Learn an insider’s story of the history and traditions behind the Mardi Gras celebration.
Arbitrators

Thank You for Your Service!

Arbitrators are shown with companies where they worked at the time of the arbitration case.

Bill Ahlbrecht
Ag Partners Coop, Goodhue, Minn.

John Augspurger
Livestock Nutrition Center, Overland Park, Kan.

Doug Balvin
Canby Farmers Grain Co., Canby, Minn.

Matt Barr
Foster Farms, Fresno, Calif.

Shaun Brooks

Anastacio Cabral III
US Commodities LLC, Minneapolis, Minn.

Peter Carlson
US Commodities LLC, Minneapolis, Minn.

J.T. Dean
Trillium Farms, Sioux Center, Iowa

Dan DeRouchey
Berthold Farmers Elevator LLC, Berthold, N.D.

Matt Gibson, Ph.D.
LifeLine Foods LLC, St. Joseph, Mo.

Edmund Hall
Harris-Crane Inc., Charlotte, N.C.

Jim Lee
Beachner Grain Inc., Parsons, Kan.

Mike Meyers
APEX LLC, Hamburg, N.Y.

Brentt Roberts
United Grain Corp., Vancouver, Wash.

Lacey Seibert
Cooperative Producers Inc., Hastings, Neb.

Britt Shipley
CoMark Grain Marketing LLC, Cheney, Kan.

Rango Springer
Stratford Grain Co., Stratford, Texas

Mike Traxinger
South Dakota Wheat Growers Association, Aberdeen, S.D.

Joel Williams
Noble Americas, Omaha, Neb.
Committee Chairs

Arbitration Appeals
Biofuels and Co-Products
Biotechnology
Country Elevator
Executive Committee
Feed Legislative/Regulatory Affairs
Feed Manufacturing/Technology
Finance & Administration
Grain Grades & Weights
International Trade/Ag Policy
Legal Council
Rail Arbitration Rules
Rail Shipper/Receiver
Risk Management
Safety, Health & Environmental Quality
Trade Rules

Roger Krueger
Carole Koch
Anthony Reed
Mitch Dawson
Gary Beachner
Chris Olinger
Matt Frederking
Larry Callahan
Nick Friant
JoAnn Brouillette
Joan Maclin
John Miller
Kevin Thompson
MJ Anderson
Greg Rowe
Dean O’Harris

About Committees

Comprised of more than 300 dedicated industry volunteers from all types and sizes of member companies, NGFA committees work proactively for the mutual benefit of the industry. They ensure that diverse issues are addressed effectively by a cross section of members who have expertise and experience in the subject matter.

NGFA Staff

- Randall C. Gordon, President
- Todd E. Kemp, Senior Vice President of Marketing and Treasurer
- David A. Fairfield, Senior Vice President of Feed Services
- Charles M. Delacruz, Senior Vice President, General Counsel and Secretary
- Jess McCluer, Vice President of Safety and Regulatory Affairs
- Max Fisher, Director of Economics and Government Relations
- Bobby Frederick, Director of Legislative Affairs and Public Policy
- Sarah Gonzalez, Director of Communications and Digital Media
- Rebecca Grubbs, Director of Meetings and Marketing
- Tamela S. Elliott, Senior Manager of Business Operations
- Mary Hitchcock, Manager of Arbitration/Mediation Services
- Jim Seibert, Manager of Regulatory Affairs, Education and Training
- Faith Silvers, Manager, Database/Member Services
Executive Committee
2016-2017

David Baudler  Cargill AgHorizons U.S.
Gary Beachner  Beachner Grain Inc.
Greg Beck  CGB Enterprises Inc.
Chris Boerm  Archer Daniels Midland Co.
Steve Campbell  Louis Dreyfus Co.
Thomas Coyle  COFCO International
Geoff Finch  The Wenger Group
John Fletcher  Central Missouri AGRIService LLC
Roger Fray  Landus Cooperative
Matt Gibson  Bunge North America Inc.
John Heck  Scoular
Dave Hoogmoed  Land O'Lakes Inc./Purina Animal Nutrition LLC
Diana Klemme  Grain Service Corp.
Todd Lafferty  Wheeler Brothers Grain Co.
Dan Mack  CHS Inc.
Ryan Pellett  J.D. Heiskell & Co.
Eric Wilkey  Arizona Grain Inc.
Randy Gordon  NGFA

Chairman
John Heck  Scoular
Omaha, Neb.

First Vice Chairman
Eric Wilkey  Arizona Grain Inc.
Casa Grande, Az.

Second Vice Chairman
David Baudler  Cargill Inc.
Minneapolis, Minn.

Immediate Past Chairman
Gary Beachner  Beachner Grain Inc.
Parsons, Kan.

NGFA Mission Statement

The NGFA actively promotes a global free-market environment that produces an abundant, safe and high-quality supply of grain, feed, feed ingredients and other grain-based and oilseed-based products for consumers. The NGFA focuses on member interests through advocacy, representation, training, education and communication to members, the public and government.
NGFA 2017 Calendar of Events

May 1—2
NGFA Trade Rules Seminar
Hilton KCI | Kansas City, MO
Registration Now Open | www.ngfa.org

July 24—26
Convey 17
(formerly NGFA-Grain Journal Safety Conference)
Westin Kansas City at Crown Center | Kansas City, MO
Registration Opens March 2017

October 23—25
Feed & Pet Food Joint Conference
Seelbach Hilton Louisville | Louisville, KY
Registration Opens June 2017

December 3—5
Country Elevator Conference & Trade Show
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Established in 1965, the National Grain and Feed Foundation supports public education and research projects that benefit the grain, feed and processing industry, enhance the industry’s presence to the public, and positions it for future growth. The Foundation is funded entirely by voluntary corporate and individual contributions. As a 501(c)(3) charitable organization, contributions to the Foundation are tax deductible.

Food Safety Modernization Act Compliance Tools
The Foundation provided nearly $80,000 to co-sponsor the development of a just-completed hazard evaluation tool to help facilities comply with the requirement to determine if hazards exist that require preventive controls under FDA’s regulations implementing the Food Safety Modernization Act. This tool will save individual NGFA member companies thousands of dollars each were they to have to come up with their own hazard-evaluation method.

Waterways Education
The Foundation has provided $20,000 to the Waterways Council Inc. in each of the last two years to support an on-going educational campaign that highlights the importance of inland waterways transportation to agricultural producers and agribusinesses.

Conservation Reserve Program Study
The Foundation funded a major study of economic impacts of the Conservation Reserve Program on small towns/rural communities and on the general economy.

Fire and Explosion Research
In conjunction with Kansas State University, the Foundation helps fund annual reports on grain facility explosions that continue to show an improving trend line and is useful in documenting the industry’s improving safety record to OSHA and others.

Safety Seminars
The Foundation provides ongoing support for a series of ongoing Regional Safety and Regulatory Compliance Seminars co-sponsored by the NGFA and its State/Regional Affiliate Associations.