



# NGFA's Seminar on Trading, Trade Rules and Arbitration

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## Monday, May 1, 2017

5:00-6:30 p.m. **Networking Reception (followed by optional baseball event)**

## Tuesday, May 2, 2017

7:00 a.m. **Registration Opens (Continental Breakfast)**

8:00 a.m.

### **Welcome & Introduction**

**Dean O'Harris**, Director of Country Merchandising, Parrish & Heimbecker Inc.  
Chair, NGFA Trade Rules Committee

**Charlie Delacruz**, Senior Vice President, General Counsel & Secretary, NGFA

### **Session I - Grain Trade Rules**

**Ryan Warner**, Senior Manager, Rail Pricing, Bunge North America Inc.  
Chair, NGFA Grain Trade Rules Subcommittee

**Jay Mathews**, Grain Marketing Manager, Midwest Grain LLC  
Member, NGFA Grain Trade Rules Subcommittee

**Dan Suarez**, Merchandiser & Transportation Manager, Central States Enterprises, LLC  
Member, NGFA Grain Trade Rules Subcommittee

### **Session II - Feed Trade Rules**

**Mike Meyers**, Director of Wheat By-Products, APEX  
Chair, NGFA Feed Trade Rules Subcommittee Chair

**John Augspurger**, Director of Talent Development, Livestock Nutrition Center  
Member, NGFA Feed Trade Rules Subcommittee

**Sean Broderick**, DDGS Marketing Manager, CHS Inc.  
Member, NGFA Feed Trade Rules Subcommittee

**Edmund Hall**, President, Harris-Crane Inc.  
Member, NGFA Feed Trade Rules Subcommittee

### **Session III – Barge Trade Rules**

**C.C. Craig**, Vice President, Grain Merchandising, Farmers Grain Terminal Inc.  
Chair, NGFA Barge Trade Rules Subcommittee

**Jim Keistler**, Senior Trader, CGB Enterprises Inc.  
Member, NGFA Barge Trade Rules Subcommittee

10:20 a.m. **Mid-Morning Break**

10:30 a.m. **Session IV – Freight Trading Rules:  
Barge Freight and Secondary Rail Freight Trading Rules**

**Jeff Webb**, Barge Freight Merchandising Manager, Cargill Inc.  
Chair, NGFA Barge Freight Trading Rules Subcommittee

**Jamie Clendenin**, Merchandising Manager, Farmers Grain Terminal Inc.  
Member, NGFA Barge Freight Trading Rules Subcommittee

**Ryan Warner**, Senior Manager, Rail Pricing, Bunge North America, Inc.  
Chair, NGFA Secondary Rail Freight Trading Rules Task Force

**Tom Bright**, Director of Grain Merchandising, South Dakota Wheat Growers Assoc.  
Member, NGFA Secondary Rail Freight Trading Rules Task Force

**Session V - NGFA Arbitration**

**Roger Krueger**, Senior Vice President Grain, South Dakota Wheat Growers Assoc.  
Chair, NGFA Arbitration Appeals Panel

**Charlie Delacruz**, Senior Vice President, General Counsel & Secretary, NGFA

12:00 p.m. **Session VI - Case Studies Presentation and Working Lunch**

**Steve Lucas**, President, Jayhawker Consulting Co., LLC  
Member, NGFA Barge Trade Rules Subcommittee

2:00 p.m. **Discussion of Case Studies**

3:30 p.m. **Mid-Afternoon Break**

3:40 p.m. **Session VII - Legal Principles for Contracting and Trading**

**Simon “Chip” Buckner**, Corporate Counsel, Bartlett and Company  
Member, NGFA Legal Council

**David Barrett, Jr.**, Managing Partner, Barrett, Easterday, Cunningham & Eselgroth LLP

**Jacob Bylund**, Partner, Faegre Baker Daniels LLP

**Tom Carew**, Executive Vice President, General Counsel, Lansing Trade Group  
Member, NGFA Legal Council

**Distribution of Take-home Examination**

5:00 p.m. **Program Concludes**