

PRESENTATIONS (FINAL)

[Connecting the Macro Environment to Your Strategy: Trend vs. Cycle](#)

Michael Swanson, Senior Vice President and Agricultural Economist, Wells Fargo & Company, Bloomington, MN

[Breakout Session B | OTC Markets – Creative Risk Management for Merchandising Opportunities](#)

Richard Jelinek, Vice President Global Education, INTL FCStone Financial, Inc., Chicago, Illinois

Jake Moline, Risk Management Consultant, INTL FCStone Financial, Inc., West Des Moines, Iowa

Matt Zeman, Vice President of Grain, Cooperative Farmers Elevator, Ocheyedan, Iowa

[Breakout Session C | Contracting Pitfalls that Lead to Disputes](#)

Randy Broady, General Manager, CHS; Shipman, Illinois; Past Chairman, NGFA Country Elevator Committee

Doug Johns, Vice President Grain - River, ADM, Decatur, Illinois; Member, NGFA Country Elevator Committee

Steve Lucas, President, Jayhawker Consulting Co. LLC, Trumbull, CT; Member, NGFA Biofuels and NGFA Trade Rules Committees

[Breakout Session E | Those Who Know...Know](#)

[Part I. From the Beginning to the End – Grain](#)

Greg Beck, Senior Vice President, Grain Division, CGB Enterprises, Inc., Mandeville, Louisiana; Member, NGFA Executive Committee, Board of Directors and Country Elevator Committee

[Part II. What a Grain Handler Needs to Know about Feed Processing and the Food Safety Modernization Act](#)

David Fairfield, Senior Vice President of Feed Services, NGFA

[Breakout Session F | Banking and Counterparty Risk Management Roundtable](#)

[David Sparks](#), Eastern Region President, Regional Agribusiness Banking Group, CoBank

[Shannon Ganschow](#), Senior Vice President, Commercial Markets, 1st Farm Credit Services

Steve Sebade, Senior Vice President and Division Manager, Agribusiness Banking Group, Commerce Bank

[Breakout Session G | Safety Tips and Technology Enhancements](#)

[Part I. A Safety Journey](#)

Jason Meyer, Commercial Leader - Rivers Region, Cargill Inc., Wayzata, Minnesota, Member, NGFA Country Elevator Committee

[Part II. Grain Elevator Technology – Where it's Been and Where It's Going!](#)

Dennis Inman, Director of Strategic Asset Management, Land O'Lakes, Shoreview, Minnesota

[CBOT Delivery Process](#)

Tom Coyle, General Manager, Nidera US LLC, Chicago, Illinois

[Plant Breeding Innovation: An International Strategy](#)

Dr. Bernice Slutsky, Senior Vice President Domestic and International Policy, American Seed Trade Association, Alexandria, Virginia