

NGFA 2015

ELEVATE YOUR BUSINESS

COUNTRY ELEVATOR CONFERENCE

DECEMBER 6-8  KANSAS CITY, MO

2015 Country Elevator Conference

Presentations *(final)*

"World Grain 1975-2025: Episodes and Aftermaths"

Bill Hudson, Principal and Founding Partner, ProExporter Network

"How to Capture a Carry in the Market"

Diana Klemme, Vice President, Grain Service Corporation

"How NGFA Trade Rules and Arbitration Work in the Real World" (Case Studies)

Steve Lucas, President, Jayhawker Consulting

"OSHA Inspections are Around the Corner - Getting Your Safety Data Sheets and Labeling in Order"

Jess McCluer, Director of Safety and Regulatory Affairs, NGFA

"FDA Inspections - What to Expect"

Dave Fairfield, Vice President of Feed Services, NGFA

"So You Want Permission to Purchase a Capital Item - Tell Me More about Your Planning Process, Opportunity, Strategic Fit, Risks and Your Overall Rate of Return"

Dennis Inman, Vice President, Cargill AgHorizons

"Unreasonable Merchandisers vs. Unbending Operations - Striking a Balance to Maximize Profit"

Randy Broady, Director of Grain Operations, Trupointe Cooperative Inc.

Mitch Dawson, Director of Grain Operations, MFA Incorporated

Doug Johns, Vice President Grain - River, ADM

"The U.S. Grain Grading System - How it Operates and Quality Factors to Check in 2015 Crops"

[Tom Meyer](#), President, Kansas Grain Inspection Service

[Mary Coffey Alonzo](#), Director, National Grain Center, Federal Grain Inspection Service

"How to 'Successfully' Carry Crops through the Summer"

Nick Friant, Business Unit Food Safety Leader, Cargill, Inc.

"Turning the Challenges of Summer 2015 into Opportunity - How the Successful Merchandisers Made it Work"

John Werner, President and CEO, White Commercial Corporation

(For copy of presentation call Cindy Smith at 888-546-9555.)

"How to Unleash Your Employees' Full Potential and How to Keep Them"

Chris Fischer, Director of Organization Effectiveness, Business Development Services, Land O'Lakes Inc.

"You Got Me Into This, Now Please Get Me Out: The Do's and Don'ts of Making and Breaking Grain Contracts under NGFA Rules"

Mary Turke, Managing Partner, Michael Best & Friedrich, LLP